

FAPD Business meeting Attachment

Dental Home Advantage

As you know, Drs. Floyd, McIlwain and Schneider embarked on a long journey of establishing a for-profit, limited liability corporation with the initial purpose of accepting capitated (per member, per month) fees for treatment of indigent (Medicaid) patients, numbering 111,000) in Areas 1,2,3, and 4 and reimbursing their contracted providers on a fee-for-service basis.

Upon receiving assurances from AHCA Secretary Dr. Andrew Agwanobi's office (Chief of Staff Mark Thomas) that the Medicaid Waiver obtained for Broward/Dade/Duval/Clay counties would be amended to include the areas they would obtain a "carve-out" (exclusive contract) to provide services for (Areas 1-4), they began operations with a staff of four out of the Adventica Eye-Care Offices. When Secretary Agwanobi resigned in February and the new AHCA Secretary Holly Benson announced a freeze on all reform (carve-outs included) activity, Advantica's President decided to cease all operations until the Reform activity was re-instated.

Following Dr. Floyd calling Representative Alan Hayes (Dentist Representative in the Florida House), Dr. Hays contacted Secretary Benson and vehemently protested the failure of the Secretary's office to fulfill the commitment made to Dental Home Advantage. We are in the process of meeting with the new Secretary and have received assurances from the Deputy Secretary of AHCA that they are ready to move forward.

Dental Home Advantage has been approached by an investment equity group out of Boston to join forces in this venture. Dr. Floyd is currently in discussions with them and will meet with the Secretary of AHCA within the next month or so.

Rest assured, whatever transpires, that the \$35,000 loan is guaranteed by Drs. Floyd, McIlwain and Schneider and should be repaid within the first year of operations.

Medicaid Lawsuit:

As President Claussen will "testify" to, this is serious business, as evidenced by his deposition. The Judge is moving the case along Very quickly, and has requested all supporting testimony, documents, etc. be presented to him by July 1st of this year (2008). Jim Eiseman and Carl Goldfarb have requested an extension, as had the Attorneys for the State. Drs. Werner and Floyd have obtained a fee schedule that has been presented to the court from a Nationwide Publication that specializes in listing fees by area codes. (Dr. Werner did the work!)

Dr. Floyd is communicating with Dr. Jim Crall from UCLA regarding Dr. Crall's testimony and deposition. Dr. Crall is probably the most significant witness, especially considering the fact that his statistics have

been used in every other Medicaid lawsuit that has been filed at the Federal level.

Drs Werner and Floyd are expected to be deposed in the near future. If any one else is contacted to testify by either party, please contact Dr. Floyd or John Grant prior to agreeing to being deposed. It is rumored that the case should be "wrapped up" by July of 2009. It sounds like the Judge is fast-tracking the case in order to come to a swift resolution. Let's hope so!! The Florida Society of Pediatrics constantly expresses their gratitude through their Executive Director, Dr. Louis St.Petery. If nothing else, this lawsuit has brought the FAP and the FAPD closer together and able to discuss matters of mutual interest (particularly the Governor's Bill on Dental Health) on a frequent basis.

Respectfully submitted,
Thomas P. Floyd, DMD

P.S. Any FAPD member who has any questions regarding the above can call my cell at (561) 846-1545.